



POSITIVE CHANGE FOR A LARGE FLEET:

**Increased oversight, cost controls  
and streamlined hotel booking**

**WEX EDGE**

# Client Overview & Results

Our customer is a leading company in the trucking industry, serving their customers throughout the contiguous 48 states of the U.S.

This business operates 20 terminals and more than 5,000 trucks, and has 6,500 employees.

## Results



Provided a single platform to search and review all hotel options.



Enabled application of cost controls and transaction limits for booking at the card level.



Supplied detailed reporting for each transaction.



Streamlined the hotel reservation process.



Supported accounting for hotel expenses at the individual trip level for drivers.

## The Challenge

Our customer faced difficulties booking hotel rooms in a number of situations when their drivers needed accommodations. Their existing processes required time, patience and seeking hotel options outside of the company's proprietary system to secure a reservation.

The organization recognized that their process at that time made achieving key goals, like billing expenses correctly and generating detailed reporting of each transaction, difficult. Our customer was in search of a comprehensive solution for booking hotel reservations that addressed the needs of their drivers, office staff and management.



# What We Did

Through the **WEX EDGE savings network**, our customer can now search for and book hotel rooms for their drivers with their fuel card account. This solution allows the business to book the expense as a product and supports the incorporation of cost controls and transaction limits set at the individual card level.

**A single platform** for hotel bookings increases the visibility of options and makes the process more efficient.

**Detailed reporting of expenses to individual cards** supports more accurate and effective accounting and recordkeeping.

## DETAILS



**Utilized hotel booking solution through WEX EDGE.**



**Leveraged stronger billing controls and reporting.**

# Results

With WEX EDGE now incorporated into our customer's fleet card account, the hotel booking process is much more efficient and accessible. Drivers can stay at more than 58,000 hotel locations across the U.S., aligning with the company's nationwide operations. The organization also benefits from special WEX EDGE savings at more than 18,000 of those locations.

WEX makes it easy for your company to focus on doing business. How could the following benefits change and improve your operations?



A streamlined hotel reservation process managed within a single platform, with the ability to easily connect a booking to a specific card.



Application of cost controls and transaction limits for booking, aligning with both financial and regulatory needs.



Associating hotel stay expenses with individual driver trips to comply with established internal accounting practices.



Supplying detailed reporting of each transaction to maximize visibility and support future decision-making.

## Brands that trust WEX as a valued partner





**Want to learn more about WEX EDGE and  
how you can save money for your business?**

**Get in touch with your account representative today.**

**wexinc.com**